

nScaled Launches Authorized Solution Provider Program

Keno Kozie Associates and Kraft Kennedy sign up as solution implementation partners

Sausalito, CA, July 13, 2010 – nScaled announced today the launch of its Authorized Solution Provider Program and signed leading service providers Keno Kozie Associates and Kraft Kennedy as first partners. The program aims to assist clients in extending their use of cloud services to save capital costs, speed deployments and right-size their global infrastructure.

With nineteen data centers already supported, nScaled has shown that risk averse customers like law and financial service firms with highly confidential data will adopt and benefit from cloud services. Engaging trusted service providers in the delivery of nScaled solutions is a logical next step in the evolution of the company.

“Kraft Kennedy and Keno Kozie Associates are trusted advisors to the legal community with decades of service experience between them.” said Mark Hadfield, nScaled CEO “Firms are already turning to them for assistance in formulating their cloud strategies, and we are excited to be working with them to help clients find the right mix of private vs. cloud infrastructure.”

Each Authorized Solution Provider will be establishing a lab environment which replicates into the nScaled cloud just like any other customer. This will allow the nScaled and partner technical consultants to collaborate effectively on service offerings before implementing them in customer environments.

“nScaled’s management and technical team has a proven track record delivering innovative, reliable products for the legal industry” stated Jay Kozie, Executive Vice President of Keno Kozie Associates. “We were extremely impressed once again with their cloud solution; it meets the standards the legal industry requires when protecting their data.”

“We are seeing a great deal of emphasis on cloud services today.” stated Marcus Bluestein, Chief Technology Officer of Kraft Kennedy. “nScaled global data centers offer integrated solutions using market leading technologies from VMWare, Falconstor and others. In so doing they are reducing cost and complexity. We clearly see the value of this offering.”

The Authorized Solution Provider program will be gradually expanded with additional key partners to provide the right mix of coverage across nScaled industry verticals.

About nScaled

We provide virtual data center resources (cloud computing) to clients with zero tolerance for data loss or system downtime. Our clients routinely work with the most highly sensitive data and their business reputation depends on the confidentiality and reliability of critical systems and applications. We operate a global network of physical infrastructure which we make available to clients on an on-demand basis. Clients are able to deploy and manage infrastructure services around the globe in minutes, scale service levels to match demand, eliminate wasteful over-provisioning and reduce their capital outlays. We license market leading technologies from selected partners, integrate, automate and extend these with

proprietary developments to streamline processes, and simplify data center operations.
<http://www.nscaled.com> Contact info@nscaled.com