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Certeon and nScaLED Inc. Partner to Accelerate Applications for Cloud Computing Environments

nScaLED to License Certeon's aCelera Software for Secure On-demand Application Acceleration

BURLINGTON, Mass.–June 15, 2010–[Certeon](#), the leading provider of virtualized WAN optimization and application acceleration, today announced that nScaLED Inc., a leading provider of cloud computing services, is joining [Certeon's global Partner Program](#) as a provider of Certeon *aCelera* virtual appliance software solutions. nScaLED has partnered with Certeon to offer its customers secure and optimized access to core applications delivered on nScaLED's VMware-based cloud computing platform.

[nScaLED Inc.](#), is a provider of virtual data center resources (cloud computing) to clients with zero tolerance for data loss or system downtime. nScaLED is focused on secure access and optimized delivery of its financial, legal, and professional services customers' highly sensitive data. Together, nScaLED and Certeon can help enterprise customers rapidly access remote core client applications such as Autonomy Document Management and Microsoft SharePoint. [Certeon's aCelera virtual appliances](#) enable nScaLED to rapidly deploy managed services that overcome the negative impact of the WAN on user response time between nScaLED's cloud computing environment and customer remote sites. The result is secure cloud computing services delivered as if the data was being accessed locally.

As a VMware Ready Virtual Appliance, *aCelera* software is designed to support the rapid deployment of secure cloud services. As software, it can be deployed and installed in minutes, automatically accelerating access to workloads on nScaLED's virtualized cloud computing environment. *aCelera* software also provides a more cost-effective solution than traditional hardware-based WAN acceleration products due to its ability to be deployed in minutes, to support more accelerated connections than equivalent hardware appliances, and its ability to run on any VMware compatible hardware.

"We are pleased to be able to offer the next generation of WAN acceleration as a service to our customers," said [Mark Hadfield](#), chief executive officer (CEO) at nScaLED. "Our partnership with Certeon reflects our continuing commitment to delivering critical systems and applications on demand to customers whose business reputation depends on the confidentiality and reliability of their information. Certeon's software-based solution is an excellent fit with the critical requirements of our cloud service offerings and will be deployed on the nScaLED MicroPod™ Appliance."

aCelera virtual appliances enable enterprises and managed service providers to dramatically increase the performance of applications accessed over the WAN, improving application response time by up to 95 percent. *aCelera*'s network optimization capabilities also allow enterprises to reduce their network bandwidth requirements by up to 60%.

Certeon's *aCelera* virtual appliance is hypervisor and hardware agnostic. *aCelera* software is available for industry-standard servers supporting VMware ESX/ESXi, Microsoft Hyper-V, or XEN hypervisors. *aCelera* provides customers with the unique ability to leverage their existing virtualization investments thereby lowering both capital and operational costs.

aCelera software helps IT managers deliver secure, high performance, scalable, and easily managed WAN solutions that leverage the virtualized system and management resources available within enterprise and cloud computing infrastructures. Independent test results from the Tolly Group show that Certeon *aCelera* software can support up to 50 percent more accelerated connections than proprietary hardware appliances.

"The deployment of mission critical cloud computing services can be negatively impacted by WAN delays between enterprise users and the cloud provider," stated [Peter Dougherty](#), CEO and president, Certeon. "*aCelera*'s performance, automated delivery, and scalability help nScaled deliver the full benefits of their secure cloud-based services."

About Certeon

Certeon is the leader in virtualized WAN optimization. Certeon's *aCelera* software is the first WAN optimization and application acceleration virtual appliance to deliver acceleration, scalability and manageability. *aCelera* reduces application response time over the WAN and lowers network bandwidth requirements up to 95 percent without proprietary hardware appliances. The *aCelera* family of software-based solutions includes *aCelera* virtual appliance and *aCelera Client* for optimized desktop-to-data-center performance and *aCelera Sync* for efficient business continuity over the WAN. As more resources (i.e., CPU, memory and disk) are added, *aCelera* performance scales linearly and supports up to 50 percent more concurrent accelerated connections than do "closed" proprietary hardware appliances. Enterprises and managed service providers can save as much as 60 percent in total cost of ownership when deploying *aCelera* software to virtualized data centers, cloud environments or remote offices. For more information, visit www.certeon.com.

About nScaled

nScaled Inc., is a provider of virtual data center resources (cloud computing) to clients with zero tolerance for data loss or system downtime. The company's mission is to protect clients' most highly sensitive data and their business reputation depends on the confidentiality and reliability of critical systems and applications. nScaled operates a global network of physical infrastructure that is available on an on-demand basis. Clients can deploy and manage infrastructure services around the globe in minutes, scale service levels to match demand, eliminate wasteful over-provisioning and reduce their capital outlays. nScaled licenses, integrates, automates and extends market leading technologies from selected partners with its proprietary developments to streamline processes and simplify data center operations. For more information, visit <http://www.nscald.com> or contact info@nscald.com.

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